Select Committee Trial – Wolverhampton Pound

Meeting Outputs

Meeting 1 – Community Wealth Building 24 November 2021

- How do we achieve the required change in organisational culture?
- How do we achieve collective resourcing/investment?
- What are the alternative financial mechanisms that we can utilise from a place rather that a global perspective?
- What is the Procurement team capacity?
- How is Procurement team resourced?
- What is needed to make the procurement element of the Wolverhampton Pound successful?
- How do we get local firms more aware and more engaged in the types of activity that the Council is procuring?
- How do we encourage small local businesses to enter the supply chain?
- How do we get the Council more aware of the types of services that local firms can provide?
- How are we managing and identifying upcoming procurement pipelines?
- Where do future challenges lie?
- Where are the barriers now?
- What are the quick wins?
- What contracts are in the pipeline that we could look at now and monitor applying the CWB values and approach?
- What can be written into a contract? (Employment law and practice)

CWB/procurement hub:

- What was needed to get this set up to provide the overarching structure for the Network?
- What is needed to get this set up to provide brokerage to the wider market/share intelligence/gather intelligence from the local market about why they are not bidding into the public sector supply chain and why not currently supplying the major institutions of the City?
- What are the barriers?
- How much will it cost? Examples from other authorities? (3 FTE) Need to provide proof of concept quick wins what are these?

Business support

- How does the business support infrastructure leverage commissioning and procurement?
- How will the project link to training and education (creating jobs was considered vital but there was also a need to ensure locally skilled people ready to fill those jobs link to pipeline of upcoming contracts)

- How do we grow local and community ownership of the economy and what does our business infrastructure need to look like to support this?
- How do we achieve collective resourcing/investment?
- How do we ensure that work continues once CLES finish their work and that it is driven forward collectively by the Anchor Network institutions together?

Meeting 2 – Procurement, Contract Management and Commercial 8 December 2021

- Role of procurement now is to lead on strategy and advising on best route to market, looking at risks within contracts and seeking to
 maximise value for money for the residents of Wolverhampton. Ensuring compliance with public contract regulations and ensuring equality
 and transparency of services.
- Procurement Team are under pressure to meet deadlines which makes them reactive.
- Ongoing recruitment concerns linked to local large-scale changes such as Commonwealth Games and HS2.
- Significant salary difference between CWC, other organisations and the private sector. Recruitment driven by salary how do we manage this?
- Worcester County Council has created a Professional Technical grade for procurement.
- Issues not with permanent staff, good at growing our own and need to develop this further how do we do this?
- Issues are more with interim staff who move to other contractor / consultant roles. There can be a loss of critical knowledge due to short notice periods. A stable mix of both permanent and consultant would be good.
- Currently adequate staff to support the organisation in the way we work now but need to move away from this.
- How do we move from a framework (regional/national) approach to give more opportunities to local businesses and still resource this?
- Only one apprentice role, challenge is capacity and taking people out of day-to-day activities for training and supporting of junior roles. Junior buyer roles will able to progress quicker than apprentice. At the moment recruiting to 6 vacant posts.
- Same issues across Anchor network in relation to recruitment of staff need to consider. How do we identify opportunities to collaborate and share resources?
- Seeking to improve collaboration between procurement and commercial teams
- Strategic statement of intent set out at highest level of Anchor network to work out how we operationalise to maximise benefit to local businesses e.g Building on pipeline and collective resourcing. Request Business Case from Anchor Network to evidence shared resourcing?
- Strategic level link to operational level relating to how we work out what we buy and operationalise what we buy to maximise outcomes for Wolverhampton businesses and local people.
- Think collectively about how we provide or split contracts differently to allow for smaller lots. However, this will create more work for Contract Managers.

- Procurement workstream under the Anchor network looking at how we build social value into contracts including big challenges facing our city such as unemployment.
- Anchor network resourcing as a group and joining pipelines to work together, collaborate on contracts and monitor them to make sure they are delivering. Wolverhampton Pound Procurement Working Group set up (with all 5 institutions represented) which has been tasked to develop the collective pipeline. This working group has an action plan to guide it going forward.
- Working on 3-year pipeline to provide visibility of upcoming contracts across the Council to help with financing financial contracts. This
 pipeline will also allow the Council to understand where the money is being spent and in combination with the anchor network identify
 possible synergies.
- The pipeline will help to plan different routes to market which may include breaking contracts down into lot to enable local organisations to bid.
- Pipeline will also allow for forward planning in terms of human resources, upskilling and training.
- CWC working on a framework for equalities to provide a principles document to ensure full value for money and diversity is considered as standard.
- Crucial part pipeline of contracts. When will this be published? Draft of CWC pipeline to be share with Committee in January. Information in relation to the joint pipeline work to be requested.
- Pipeline will enable more dynamic working, to identify short, medium and long-term objectives to enable the Wolverhampton community to plan and get ready and through support and training, to have the confidence to bid for local contracts
- Need to consider how procurement will evaluate social value? TOMS or targeted approach? Still in discussion. Anchor Network have proposed a city-wide social value framework to help support the flow of subcontracting to local firms can we see this?
- Procurement working to disrupt and provide challenge to standard processes to look at what can be done differently how approaching this consistently and how monitoring impact?
- When looking at contracts consider areas such as climate change should we be buying a product if it cannot be recycled?.
- CWC are working with other local authorities to understand where we can work with each other to share resource expertise.
- CWC working internally to understand who has contract management responsibilities and to ensure they have the skills, knowledge and training required.
- Improving ICT systems and integrating where possible to provide data and dashboards to understand where we are spending money, where there may be synergies and where support may be required for more complex contracts. This will also enable data to be shared with partners, improve value for money and enable better monitoring of social value impact.
- Improved ICT systems will also enable themes to be identified such as exemptions outside the normal contract procedure rules and reasons for those exemptions.
- What are the barriers affecting SME's applying for contracts? How do we support them in navigating procurement systems and prequalification questionnaires?
- What can the individual Anchor network organisations bring forward regarding expertise to support SME's?

- Need to look at ways to reduce cost and risk associated with putting a bid in and to encourage smaller local businesses to engage with the process. At the moment small business may be put off due to having to invest a lot of time and money into a bid with little guarantee of success. Could the Anchor network fund a position/ organisation to give SME training and support?
- Does the Select Committee need to invite a representative from the Chamber of Commerce to attend?
- Consideration to setting up Wolverhampton Frameworks to be more outward looking as well as focusing inwardly considered costly, officers were looking into Dynamic Purchasing Systems (DPS) which allowed additional suppliers to be added over a period of time. CWC looking into this in relation to construction – request feedback on this for a later date?
- How do we ensure equal treatment for all businesses while also being seen to favour local business/SMEs? How do we avoid legal challenge and ensure that we minimise risk and legal challenges?
- New regulations allow for an innovative approach and risk is reduced significantly now we are not bound EU regime which allows real scope for change.
- Important to be risk aware not risk averse, still very important to make sure that all due diligence is done. Make sure we work out what the risk is, quantify it, mitigate against it and remain practical.
- Confirmation that Internal audit would be involved as project progressed and that the Audit and Risk committee aware
- Proposal already in place to deliver a very targeted programme of Get Ready to Bid seminars, based on the intelligence the Anchor Network has gathered about money that is leaking outside the regional economy. Request further info on this?
- How consider risk in relation to our own standing orders and financial regulations what financial turnover and financial history do we expect to see and how do avoid this being a barrier to new start up and new ventures?
- How do we manage retention in relation to construction contracts hold back some finances?
- Large partnering contracts with central government are normally out of reach to the local supply chain so there is a need to need to engage with big partners to ensure that they are small contractor friendly. Look to use sub-contracting to get local firms involved and look to include KPIs to include local people.
- Look to use supplier self-serve and E-tendering through the contract management system to achieve a whole system approach and provide teams with a good overview of how they are performing.

Meeting 3 – Commissioning 15 December 2021

Pre contract

• When we make the decision of whether to keep a service or provision in house do we conduct any assessments during the exploratory or pre tender stage to assess the potential risks associated to the operational delivery of a service e.g what are the pinch points or contingency plans potentially needed by a provider and also the potential supply and market conditions and how the market sensitivity can play into is it viable for us to outsource this service given all those factors

Contract

• When we look to build the specifications and the requirements that are needed for a particular service are we confident that the needs are being input into that specification, are we confident the specification is giving us the tools to manage that service in the future as well? This is the most important stage

Post award/ Contract Management - Vital part of whole journey

- Do current methods we have at the Council provide robustness and allow us to manage SLA's and promises made during that tender period effectively?
- Looking at Medium to long term aims, when we look to develop outsourced services do we seek to ensure they meet our own organisational medium to long term strategies?
- Are we asking the same questions every 3-5 years or are we moving the system and process further forward to develop the service?
- What can the commissioning group do to support Wolverhampton Pound strategy?
- How do we look to build social value into the contracts? What provisions are put into the contracts for Social Value and how are we managing the outcomes and impacts of those?
- Explore Wolverhampton Pound Business Case action plan social value framework
- How do we incorporate into procurement and commissioning?
- Private rented sector for housing: are we engaging with social housing providers including Wolverhampton Homes to look at the future plan for the need for housing?
- Young people and adults in our care are we looking to plan for the next 5- 6 years for those who will be leaving care?
- Private rented sector- can we take back to rent with confidence scheme? Deals with private rented sector Is there something we can do there?
- Difficult task weighing contract regulations against statutory responsibilities. Working to understand how to get that competitive balance of value for money but also meet the needs of the people we are looking after.
- Looking to reset relationships with providers so not just managing contracts but also working with the market.
- Trying to build relationships and move towards a partnership approach working with each other to best meet the needs of citizens in Wolverhampton. Not just here to run a profit one reason for shifting towards local providers who are invested in the city.
- Local providers need to cover costs but they are invested in Wolverhampton, not looking for contracts outside part of the evolution of commissioning and where we need to go.
- Future proofing conversations as ongoing dialogue to enable flexibility and partnership working.
- 70 care homes registered in the City. Very few national organisations in the City same with Home care few national companies, 23 providers locally based and very invested in local economy.
- Due to launch a new contract management framework in the Council, lift every single KPI in contract and support with electronic monitoring process and system to support use information and expand.
- Heading in the right direction of contract management system and training this will play a huge part to support every level of commissioning.
- Work on risk base contract management approach

- Process in house / external not commissioners who make the decision.
- Residential provision look at framework and external providers, vast majority can meet needs.
- Small very complex and vulnerable services VFM would be more efficient in house but need to consider adopting a mixed market approach.
- Assess through a business case and working group approach Wolverhampton Homes, service leads and commissioners options are appraised through robust processes.
- Need to consider different elements from the business case look locally, look at the population, the NHS Trust, local authority benchmarking, research and digital technology. Looking at different approaches and researching specialisms and guidance.
- Social housing providers good relationship for supported living.
- T&F group for vulnerable people, worked with housing colleagues to access grants and bring new schemes in to meet needs.
- Gateway meetings include Wolverhampton Homes (WH), ensure contract providers are meeting needs, WH referrals for homeless children and young people.
- Consider the role of commissioning predominantly about being a hub not just contract management, what can be done differently, implications as a hub allow links into all other teams, can broker relationships and understand relationships for the service.
- Need to consider how to increase availability in the privately rented sector market where possible encourage choice and control for people in care. Encourage people to take on direct payment, look at how to employ someone locally and tailor provision to what the service user requires.
- Long term planning is key short term not viable for this area.
- Commissioning hub holistic approach.
- Understanding that Adult Social Care is under great pressures that are only expected to increase
- Good work employing local people and engaging and great charities such as Compton care noted.
- Wolverhampton cares initiative is a great initiative going to need more local people to get involved in social care.
- What determines if in house/ not? If want to bring a service in house how are decisions made?
 - Current example of a service being brought back in employment for vulnerable adults external provider not working.
 - Tasked to procurement, SEB and portfolio holders.
- Contracts in children's services brought in house and some that were in-house that have now been externalised.
- Look at value for money or may bring in house as need to understand what we are delivering for this service. Not always clear that you are getting what you need when you do not have direct control over provision. e.g residential services for children with complex needs was external, was then brought back in house and delivered as part of the residential review.
- Number of factors are taken into account when deciding to deliver in house or externally. Generally, to deliver in house is more costly than private sector but do need to think about wider impact.
- Work closely with the Trust as care provider is there a shortage at the moment?
- Demand spiked and homecare providers were designed to manage that level of demand up to summer but there were concerns if demand got higher, looked at winter plan with the CCG, and the Trust as well as any other mitigating factors
- Winter plan additional services some funded by NHS and some by council, emphasis on enablement, packages of care put together.

- Daily calls with the hospital currently manageable number of packages. Number of mitigations in place already, and services are meeting needs of population.
- Looking at Wolverhampton Cares, tying to make care a career, working with local providers and minimum standard of education.
- Fee review was important looking at local providers to ensure sustainability and compete with other employers such as Weatherspoon's and Amazon etc
- Private landlords for people finishing care, must ensure they have a support package alongside them.
- Young people may get lost in the system if the proper care and support package is not provided as they are not used to managing on their own. Cannot just suddenly move into a property
- Strong young person advisory service available to support our care leavers and ensure transition after care
- Councillors aware of house project nationality recognised group of young people doing property up and carrying out daily skills to achieve and succeed. Example where a service was commissioned and innovative -continues to be delivered in the city.
- Some of the most vulnerable children may often become the most vulnerable adults.
- Responsibility for care leavers up to 25, so access to support need to be available for longer.
- Supported accommodation review covered all service (would be reviewed by councillors)
- Young people would not move out of supported services until it was agreed that they were ready for independent living and before there was any progress outside of the contracted service.

Meeting 4 – Business Support

Business Relight Programme

- To support 200 small businesses that normally wouldn't engage with business support providers.
- £150,000 investment (£750 per business) in collaboration with the Federation of Small Business (FSB) and Chamber of Commerce and shared account management.

Relight Package:

- Free membership of these bodies, initial business review, independent financial health-check of each business and digital awareness /development review
- New Relight Business team to account manage to deliver business reviews and pivot webinars for each cohort to encourage and guide product, service and market review and changes
- Reviews every 12 months to assess impact and growth
- Grants of up to £5,000 available to support implementation of consultant recommendations what are these?
- Potential return on investment of 9x £1.4m

Black Country 'Aim for Gold' programme

- Support 238 SME's to grow, build resilience, develop new products, processes or services, create and safeguard jobs, and invest in new equipment
- CWC dedicated Business Development Team and grant support
- Business Review (Information, diagnostic and brokerage), 1:2:1 and webinar or workshop support. Up to 50% Revenue and or Capital Grant
- Programme runs until March 2023. In Wolverhampton the results so far
 - 170 businesses provided with a minimum of 5 hours 1:1 support business diagnostic support and developing business resilience, recovery/growth support.
 - 47 businesses receiving minimum 12 hours support resulting in business survivals.
 - 35% of supported businesses introduced new processes. 26% introduced new products. 19% introduced new services
 - 42 small and medium size businesses awarded capital and revenue grant support
 - £744K grant support and Private investment £1,610,000, has seen a total investment £2,354,000
 - 48 new jobs created and 152 jobs at risk safeguarded
 - Across the Black Country the project is reporting circa 70% of jobs created and safeguarded are high value jobs paying average wages of £28.5K pa. This is higher than current average Black Country earnings which are £26.6K pa
 - Businesses pledging to support the city to address youth unemployment
 - Key employers Aldi, Magna, Salisbury Poultry, Bromford Housing and Collins UTC
 - Working with 350+ pledged employers to attract new roles and champion youth unemployment.
 - Ensuring employment is a key theme for strategic company reviews through inclusive workforce planning conversations.
 - Data is 'golden thread' to develop evidence-base and shape policy
 - Direct feedback from businesses ('business voice') e.g., Covid-19 grant assistance to shape our approach
 - Closer collaboration with key city and regional partners essential; Chamber of Commerce, Federation of Small Business, Midlands
 Aerospace Alliance etc
 - Key stakeholder engagement top 100 strategic businesses
 - Annual 'State of City Business' survey
 - Key business boards / forums: Economic Growth Board, Business Champions, BIDs
 - Growing our CRM as an intelligence tool
 - More effective use of business platforms such Business Week
 - Maybe useful to drill down on the point made on potential return on interest across the city. 9 x 4m link to Stronger city economy how monitor effectiveness in the wider community?
 - Action Possibility to provide a digital workshop / grant workshop following feedback from small businesses (Sam Axel did work previously) but include how to engage in pipeline?
 - How do we get digital educators together with manufacturers and businesses?

- Action Make more businesses aware of relight programme/grants/pipeline
- Need to ask businesses what they know about our plans in relation to the Wolverhampton Pound and what that means?
- Working with Procurement in the Anchor Network to help raise awareness of businesses in city and products and services
- CLES holding Get Ready to Bid Seminars which had included information on Relighting our City
- Noted that more could be done to engage with and raise awareness and learning in order to support businesses in entering into the supply pipeline and submit bids
- Important to look at larger businesses and how they can subcontract in the City
- Need to start to make connections as soon as possible.

Actions

Owners

Policy and Strategy	
Procurement	
Commissioning	
Business Support/ Regeneration	
Community and Voluntary	
Other	

BRAG

Complete	
Green	
Amber	
Red	

No	Meeting Action Raised	Recommendation/ Action	Lead Officer	Lead Service Area	Action Owner	Comments / Update	Status
1	Select Committee Meeting 1	Catering to be provided at all future meetings	Julia Cleary	Facilities	Julia Cleary	Catering has been arranged.	Complete
2	Select Committee Meeting 1	Anchor network to be invited to all future Select Committee meetings Anchor Reps will be there when possible to provide information when required and to talk about what we need to do to jointly deliver the project and how the Council will fit into this.	Laura Collings	Policy & Strategy	Julia Cleary	Laura C to engage representatives from each network to attend future meetings. Anchor network reps will attend when appropriate.	Open
	Select Committee Meeting 1	What is required from each institution to ensure buy in?	Laura Collings	Policy & Strategy	Julia Cleary	Business case is being reviewed and will be shared	Closed

		Business case to be shared when available.				with Select Committee members when available. Business Case has been shared with Select Committee members.	
4	Select Committee Meeting 1	 Where do future challenges lie. Where are the weaknesses? What are the couple of first things that could happen which could be improved to achieve quick result? 	N/A	All	Julia Cleary	Challenges, barriers and quick wins to be considered in relation to procurement. Action closed as details shared in Procurement focused Select Committee.	Closed
5	Select Committee Meeting 1	CWB and Procurement Hub - What is needed to get this set up to provide the overarching structure for the Network?	N/A	All	Julia Cleary	For consideration at future meetings.	Open
6	Select Committee Meeting 1	Procurement questions raised at Community Wealth Building meeting on 24 November to be addressed.	John Thompson	Procurement	Julia Cleary	John Thompson engaged to include information as part of the Procurement focused session on 8 December 2021. Closed as cover in Procurement meeting on 8 December 2021.	Closed
7	Select Committee Meeting 1	 Procurement team resource – How are the procurement team resourced – do you have enough resource to do what you need to do to make the procurement element of the Wolverhampton Pound successful and if not what do you need? 	John Thompson	Procurement	Julia Cleary	John Thompson engaged to include information as part of the Procurement focused session on 8 December 2021. Closed as cover in Procurement meeting on 8 December 2021.	Closed
8	Select Committee Meeting 1	How our business support infrastructure leverages commissioning and procurement and how the project is linking to training	Isobel Woods	Business Support	Julia Cleary	Outputs of first meeting shared with Isobel to factor into the Business Support focused Select Committee on 12 January 2022.	Open

		and education – creating jobs was vital but need to ensure we have locally skilled people ready to fill those jobs - Link to pipeline of upcoming contracts – how make sure that we are ready?				Ongoing action, conversations being held with relevant officers to progress.	
9	Select Committee Meeting 1	Visit to Preston Council to be arranged to see how they have delivered Community Wealth Building	Laura Collings	Policy & Strategy	Julia Cleary	Laura Collings is engaging with an officer at Preston Council to arrange a visit for members.	Open
10	Procurement, contract and Commissioning Pre Meeting with members	Procurement to share details of the general cost: quality ratio	John Thompson	Procurement	Julia Cleary	John Thompson engaged to include information as part of the Procurement focused session on 8 December 2021. Closed as cover in Procurement meeting on 8 December 2021.	Closed
11	Procurement, contract and Commissioning Pre Meeting with members	When awarding contracts can we find out about the business aspirations and how these align to those of the Council?	N/A	All	Julia Cleary	For discussion / comment Action closed as addressed during the Procurement meeting on 8 December and Commissioning session on 15 December.	Closed
12	Procurement, contract and Commissioning Pre Meeting with members	SWOT analysis of the Procurement Team within CWC	John Thompson	Procurement	Julia Cleary	John Thompson, request on hold. Agreed with Vice Chair	On hold
13	Select Committee Meeting 2	Contract pipeline is in the process of being collated by all Anchor network organisations. Working group has been set up with action plan.	Charlotte Johns / Laura Collings	Policy & Strategy	Julia Cleary	Julia to meet with Charlotte, Laura and John to understand when the joint pipeline will be available to update Select Committee. CWC Pipeline to be shared early in January and Anchor network to then be engaged and attend a future meeting. Julia has reached out to obtain a pipeline update for the meeting on 1 February,	Open

						 awaiting update from procurement. Ongoing action, conversations being held with relevant officers to progress. UPDATE – Pipeline raw data is currently being cleansed and will be shared with the Panel at the meeting on 23 February 2022. 	
14	Select Committee Meeting 2	Confirm if we should invite Chamber of Commerce to a future meeting?	Laura Collings	Policy & Strategy	Julia Cleary	Representatives from Chamber of Commerce, Federation of Small Businesses (FSB) and Portfolio Holder to attend Business engagement event on 3 February.	Open
15	Select Committee Meeting 3	Annual Social Care Provider Fee	Becky Wilkinson/ Andrew Wolverson	Commissioning	Julia Cleary	Ensure Annual Social care fee is considered by Scrutiny to ensure it reflects the financial impacts for providers.	Open
16	Select Committee Meeting 3	Support for locally based providers	Becky Wilkinson/ Andrew Wolverson	Commissioning	Julia Cleary	Ensure sufficiency and support for locally based providers.	Open
	Select Committee Meeting 3	How do we look to build social value into the contracts? What provisions are put into the contracts for Social Value and how are we managing the outcomes and impacts of those? Explore Wolverhampton Pound Business Case action plan social value framework	All	All	Julia Cleary	Ensure social value framework in place to support contracts across the Council.	Open
17	Select Committee Meeting 3	Private rented sector for housing: are we engaging with social housing providers including Wolverhampton	Scrutiny	Scrutiny	Julia Cleary	Potential recommendation to Scrutiny to consider this for the future.	Open

		Homes to look at the future plan for the need for housing? Young people and adults in our care - are we looking to plan for the next 5- 6 years for those who will be leaving care? Private rented sector- can we take back to rent with confidence scheme? Deals with private rented sector - Is there something we can do there?					
18	Select Committee Meeting 3	How do we secure locally based providers who understand our city, our children and our young people?	Becky Wilkinson/ Andrew Wolverson	Commissioning	Julia Cleary	Output/ recommendation to securing locally based providers.	Open
19	Select Committee Meeting 3	Looking at Wolverhampton Cares, tying to make care a career, working with local providers and minimum standard of education.	N/A	All	Julia Cleary	All to review and share information around Wolverhampton cares to support future careers in care.	Open
20	Select Committee Meeting 4	Possibility to provide a digital workshop / grant workshop following feedback from small businesses – include how to engage in pipeline?	Richard Lawrence/lan Fegan	Business Support / Regeneration	Julia Cleary	To be considered as part of Select Committee outputs and recommendations.	Open
21	Select Committee Meeting 4	How do we get digital educators together with manufacturers and businesses? Action - Make more businesses aware of relight programme/grants/pipeline	Richard Lawrence/lan Fegan	Business Support / Regeneration	Julia Cleary	To be considered as part of Select Committee outputs and recommendations.	Open
22	Select Committee 4	Further information required on the following:	Richard Lawrence/Ian Fegan	Business Support / Regeneration	Julia Cleary	Julia has reached out to appropriate officers within Regeneration to provide	Open

		How the Council is				further details to support the	
		planning to support local				Select Committee agenda.	
		entrepreneurs, SMEs and					
		enterprising communities				Details will be shared at a	
		so that more opportunity				future meeting.	
		is retained locally?					
		How the Council is					
		looking to help with skills					
		development and growing					
		new SMEs to produce an					
		entrepreneurial economy.					
		How will we create a					
		generative economy - a living economy that is					
		designed to generate the					
		conditions for life to					
		thrive?					
		What strategies are the					
		Council developing to					
		grow the economy -					
		especially in more					
		foundational economy					
		sectors such as food,					
		care, security?					
			Distant				0
23	Select Committee 4	How the Business Support/Regeneration Team	Richard Lawrence/lan	Business Support / Regeneration	Julia Cleary	Julia has reached out to appropriate officers within	Open
		are linking in with the	Fegan	Regeneration		Regeneration to provide	
		Wolverhampton Pound	regan			further details to support the	
		initiative and work being				Select Committee agenda.	
		completed by Strategy,					
		Procurement and				The following information will	
		Commercial?				be provided to a future	
						meeting:	
						How do we engage with	
						businesses - engagement	
						model and stages followed.	
						Achievements so far and	
						case studies showing how the values of the	
						Wolverhampton Pound are	
						already embedded in the	
						processes and the wider	

		impacts this work has had on	
		the City and the community	
		e.g., Local suppliers, work	
		with college, return on	
		investments and social value	
		etc	
		Moving forward - Ignite work	
		and the focus on getting	
		businesses ready to supply	
		and procure.	